

FINANCIAL STATEMENTS

**DECEMBER 31, 2019** 

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#### **Independent Auditors' Report**

To the Board of Directors Asian Relief, Inc. d/b/a World Villages for Children Annapolis, Maryland

We have audited the accompanying financial statements of Asian Relief, Inc. d/b/a World Villages for Children (a nonprofit organization), which comprise the statement of financial position as of December 31, 2019, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Asian Relief, Inc. d/b/a World Villages for Children as of December 31, 2019, and the changes in their net assets and their cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Bethesda, Maryland December 21, 2020 Certified Public Accountants

Councilor, Buchanan + Mitchell, P.C.



## STATEMENT OF FINANCIAL POSITION DECEMBER 31, 2019

Acceta					
Assets					
Current Assets Cash and Cash Equivalents Accounts Receivable Due from Affiliates Promises to Give, Current Portion Prepaid Expenses	\$ 661,032 48,427 253,690 50,000 157,047				
Total Current Assets	1,170,196				
Investments	16,785,086				
Promises to Give, Long-Term	98,765				
Property and Equipment, Net	36,928				
Deposit	19,406				
Total Assets	\$ 18,110,381				
Liabilities and Net Assets					
Current Liabilities Accounts Payable Accrued Wages and Leave Payable Retiree Obligations, Current Deferred Rent, Current Total Current Liabilities	\$ 42,762 13,584 44,405 23,725				
Retiree Obligations, Noncurrent	620,460				
Deferred Rent, Noncurrent	25,920				
Total Liabilities	770,856				
Net Assets Without Donor Restrictions With Donor Restrictions	15,053,395 2,286,130				
Total Net Assets	17,339,525				
Total Liabilities and Net Assets	\$ 18,110,381				

## STATEMENT OF ACTIVITIES FOR THE YEAR ENDED DECEMBER 31, 2019

	Without Donor Restrictions	With Donor Restrictions	Total
Support from the Public Active Contributions Donor Development Contributions	\$ 1,669,992 361,794	\$ 1,126,967 -	\$ 2,796,959 361,794
Legacies, Bequests, and Pledges	880,092	<del>-</del>	880,092
Total Support from the Public	2,911,878	1,126,967	4,038,845
Other Revenue			
Affiliate Management Fees	99,257	-	99,257
Mailing List Rentals Interest and Dividends	90,852 391,881	53,010	90,852 444,891
Investment Income	2,468,922	344,593	2,813,515
Miscellaneous Gain	174,610	-	174,610
Total Other Revenue	3,225,522	397,603	3,623,125
Net Assets Released from Restriction	1,293,184	(1,293,184)	
Total Support and Revenue	7,430,584	231,386	7,661,970
Expenses			
Program Services			
Sisters of Mary	3,181,509	-	3,181,509
Information Services	1,229,738		1,229,738
Total Program Services	4,411,247		4,411,247
Supporting Services			
Fundraising - Active	540,001	-	540,001
Fundraising - Donor Development	348,843		348,843
Total Fundraising	888,843	-	888,843
Management and General	808,128		808,128
Total Supporting Services	1,696,972		1,696,972
Total Expenses	6,108,219		6,108,219
Change in Net Assets	1,322,365	231,386	1,553,751
Net Assets, Beginning of Year	13,731,030	2,054,744	15,785,774
Net Assets, End of Year	\$ 15,053,395	\$ 2,286,130	\$ 17,339,525

## STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2019

	Program Services				Supporting Services				Supporting Services			
Sist		Mary	Information Services		ndraising Active	Fun	Iraising Donor Iopment	Mai	nagement and General	Total		
Grants to Sisters of Mary	\$ 3,181	,509	\$ -	\$	-	\$	-	\$	-	\$ 3,181,509		
Salaries and Employee Benefits		-	404,634		108,969		59,773		122,469	695,845		
Printing, Envelopes, and Premiums		-	279,139		134,776		194,288		39,183	647,386		
Postage		-	144,643		65,804		65,232		60,699	336,378		
Rent Expense		-	82,475		19,614		6,529		147,435	256,053		
Professional Fees		-	152,821		69,464		-		55,571	277,856		
Promotional Expense		-	27,929		-		-		-	27,929		
Travel, Meetings, and Dues		-	66,947		6,719		2,386		36,559	112,611		
Donor File Maintenance		-	-		112,883		-		-	112,883		
Mail Opening Fees		-	-		-		-		61,365	61,365		
Bank Charges and Miscellaneous		-	-		-		-		27,658	27,658		
List Rental and Exchange Fees		-	9,650		-		18,731		-	28,381		
Office Supplies		-	-		-		-		15,014	15,014		
Utilities		-	2,991		711		237		5,347	9,286		
Repairs and Maintenance		-	8,934		2,125		707		15,971	27,737		
Depreciation Expense		-	4,966		1,181		393		8,878	15,418		
Insurance		-	7,149		1,700		566		12,780	22,196		
Bad Debt		-	-		-		-		199,199	199,199		
Website Maintenance		<u>-</u> .	37,461		16,055				<u>-</u> .	 53,515		
Total Expenses	\$ 3,181	,509	\$ 1,229,738	\$	540,001	\$	348,843	\$	808,128	\$ 6,108,219		

#### STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2019

Cash Flows from Operating Activities	
Change in Net Assets	\$ 1,553,751
Adjustments to Reconcile Change in Net Assets to	-,,
Net Cash Used in Operating Activities	
Depreciation	15,418
Net Realized and Unrealized Gain	
on Investments	(2,892,010)
(Increase) Decrease in Assets	( ) = - /
Accounts Receivables	5,671
Due from Affiliates	361,613
Pledges Receivable	49,383
Prepaid Expenses	11,254
Increase (Decrease) in Liabilities	,
Accounts Payable	(22,538)
Accrued Wages and Leave Payable	(8,889)
Retiree Obligations	(10,406)
Deferred Rent	(15,596)
Net Cash Used in Operating Activities	(952,349)
Cash Flows from Investing Activities	
Sales of Investments	4,097,471
Purchases of Investments	(3,682,483)
Purchases of Property and Equipment	(8,787)
Net Cash Provided by Investing Activities	406,201
Net Decrease in Cash and Cash Equivalents	(546,148)
Cash and Cash Equivalents, Beginning of Year	1,207,180
Cash and Cash Equivalents, End of Year	\$ 661,032

## NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2019

#### 1. ORGANIZATION

Asian Relief, Inc. d/b/a World Villages for Children (WVC), is a charitable organization, founded in 1961 by Monsignor Aloysius Schwartz, which provides financial support for the charitable programs of the Sisters of Mary in Korea, the Philippines, Mexico, Guatemala, Brazil, Tanzania, and Honduras.

These programs include fourteen Boystowns and Girlstowns, which provide more than 20,000 poor and orphan children with food, clothing, shelter, and education. Older children also receive vocational training. This training helps them obtain higher quality jobs when they graduate in order to break free from a life of poverty and despair.

Additional programs include two full service hospitals for the poor, a live-in facility for destitute, homeless, and handicapped men, and a special education program for mentally challenged and handicapped children.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The following is a summary of accounting policies followed in the preparation of WVC's financial statements.

#### Basis of Accounting

The accompanying financial statements have been prepared on the accrual basis.

#### Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities as of the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Financial Statement Presentation

WVC reports information regarding its financial position and activities according to the two net asset classes:

<u>Net Assets Without Donor Restrictions</u> - resources that are available for general operations and resources designated by WVC's board of directors for approved expenditures.

**Net Assets With Donor Restrictions** - resources that are subject to donor-imposed restrictions; temporary or permanent. Temporary restrictions are those that either expire by passage of time or can be fulfilled and removed by actions of WVC, pursuant to those stipulations. Permanent restrictions are gifts to WVC, whereby principal may not be used and income or capital gains from these funds is either without restriction or is to be used for purposes specified by the donor. WVC has one gift with permanent donor restrictions in the amount of \$2,000,000. The gift is required to be invested in perpetuity and income and growth are to be used for general operations.

### NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2019

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### Cash and Cash Equivalents

Cash and cash equivalents consist of highly liquid deposit and money market accounts, including those in brokerage accounts, with an original term to maturity of three months or less.

#### Investments

Investments in debt and equity securities are carried at fair value. Equity securities and mutual funds are valued based on quoted prices on national exchanges. Debt securities include corporate bonds and are valued using interest rates and maturities of similar instruments. Alternative investments are valued based on the fair market value of the underlying assets of the funds as determined by the fund managers. Accordingly, the changes in net unrealized appreciation or depreciation of debt and equity securities for the year are reported in the statement of activities as investment gains or losses. Gains (losses) on the sale of investments are reported on the first-in first-out basis (FIFO).

#### Property and Equipment

WVC capitalizes all major purchases of buildings, improvements, furniture, fixtures, and equipment at or above \$1,000 at cost. Depreciation is computed on the straight-line basis over the estimated useful lives of the assets (generally five years for furniture, fixtures, and equipment and minor improvements). When assets are retired or sold, the cost and related accumulated depreciation are removed from the accounts and any gain or loss is reflected in the statement of activities.

#### Accounts Receivable and Due from Affiliates

Receivables as listed in the statement of financial position at December 31, 2019, are comprised primarily of interest and dividends due on WVC's investments, amounts due from affiliates, and amounts due on other operating activities.

Outstanding balances are reduced by an allowance for doubtful accounts. Management annually evaluates the adequacy of the allowance for doubtful accounts by considering WVC's past receivables loss experience and known and inherent risks in the accounts receivable population. As of December 31, 2019, there was no allowance for doubtful accounts.

#### Promises to Give

Unconditional promises to give that are expected to be collected within one year are recorded at net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of their estimated future cash flows. Unconditional promises to give are included in legacies, bequests, and pledges on the statement of activities. The discounts on those amounts are computed using risk-adjusted interest rates applicable to the years in which the promises are received. Conditional promises to give are not included as support until the conditions are substantially met.

### NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2019

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### Promises to Give (Continued)

The allowance method is used to determine the uncollectible amounts. The allowance is based upon prior years' experience and management's analysis of subsequent collections. Promises to give are considered past due and allowances on promises to give are recorded when circumstances indicate collection is doubtful for particular promises to give or as a general reserve for all promises to give. Promises to give are written off if reasonable collection efforts prove unsuccessful.

#### **Contributions**

Contributions are recorded in the period in which they are received or promised and are reported without donor restriction or with donor restriction support depending on the existence and nature of any donor restrictions. Contributions are included in active contributions or donor development contributions on the statement of activities.

#### Affiliate Management Fees

Affiliate management fees are recognized as revenue monthly as management services are performed for affiliates.

#### Mailing List Rentals

Mailing list rental revenue is recorded over the period of time that WVC rents out its mailing lists to other organizations.

#### Direct Mail Fundraising

WVC derives its public support primarily from direct mail solicitations. Direct mail fundraising involves two distinct functions that are reported separately in the financial statements. The functions are:

- Fundraising
- Donor Development

The fundraising function includes the costs of developing, producing and processing mail appeals to current donors on the house file of WVC.

The donor development function includes the costs of new donor acquisition or prospecting, including, but not limited to, sending an initial mailing to persons who have not previously contributed, or are no longer actively participating in the house mailings of WVC (former donors).

WVC's management believes that a single functional reporting classification is not adequate to portray the activity relating to the public solicitation programs of WVC. Segregation between the fund raising and donor development programs is necessary so that the performance of the two programs can be more accurately evaluated. This is due to the fact that different criteria and relationships are used in the financial evaluation of the aforementioned programs.

### NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2019

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### Direct Mail Fundraising (Continued)

WVC believes it is appropriate to report public support and the related costs to obtain such, separately in these financial statements.

#### Functional Allocation of Expenses

The costs of providing the various activities have been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited. These expenses require allocation on a reasonable basis that is consistently applied. The expenses that are allocated include compensation, benefits, and general expenses, which are allocated on the basis of estimates of time and effort by employees.

Program Services, as presented in the statement of functional expenses, include the expenses directly related to the various projects of WVC Information services promote and educate donors and potential donors of the socio-economic plight of the poor, handicapped, sick, and homeless children and adults in Korea, the Philippines, Mexico, Guatemala, Brazil, and Honduras.

Supporting services include expenses indirectly related to the various projects and are of an administrative nature.

#### Income Taxes

WVC is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code and applicable state law. The accounting standard on accounting for uncertainty in income taxes addresses the determination of whether tax benefits claimed or expected to be claimed on a tax return should be recorded in the financial statements. Under that guidance, WVC may recognize the tax benefit from an uncertain tax position only if it is more likely than not that the tax position will be sustained on examination by taxing authorities based on the technical merits of the position. Examples of tax positions include the tax-exempt status of WVC, and various positions related to the potential sources of unrelated business taxable income (UBIT). The tax benefits recognized in the financial statements from such a position are measured based on the largest benefit that has a greater than 50% likelihood of being realized upon ultimate settlement. There were no unrecognized tax benefits identified or recorded as liabilities for the year ended December 31, 2019.

WVC's policy would be to recognize interest and penalties, if any, on tax positions related to its unrecognized tax benefits in income tax expense in the financial statements. No interest and penalties were assessed or recorded during the calendar year ended December 31, 2019.

WVC's Forms 990, *Return of Organization Exempt from Income Tax*, are subject to examination by the Internal Revenue Service, generally for three years after they were filed.

## NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2019

#### 3. ADOPTION OF ACCOUNTING STANDARDS UPDATE 2018-08

During the year ended December 31, 2019, WVC adopted Financial Accounting Standards Board (FASB) Accounting Standards Update (ASU) 2018-08, *Not-for-Profit Entities (Topic 958): Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made.* The ASU provides additional guidance in (1) evaluating whether transactions should be accounted for as contributions (within the scope of ASC 958) or as exchange (reciprocal) transactions (subject to ASC 606); and (2) distinguishing between conditional and unconditional contributions. Management believes that the adoption of this ASU enhances the comparability of financial information among not-for-profit entities. This change in accounting principle was adopted on a modified prospective basis in 2019. The impact of adoption was not material to the financial statements.

#### 4. ADOPTION OF ACCOUNTING STANDARDS CODIFICATION TOPIC 606

During the year ended December 31, 2019, WVC adopted Financial Accounting Standards Board (FASB) Accounting Standards Codification (ASC) Topic 606, *Revenue from Contracts with Customers*. Management believes that the adoption of this standard provides better consistency and comparability across non-profit and for-profit entities. The standard requires an entity to recognize the amount of revenue to which it expects to be entitled for the transfer of promised goods or services to customers. The updated standard replaces most existing revenue recognition guidance in U.S. GAAP. Analysis of the various provisions of this standard resulted in no significant changes in the way WVC recognizes revenue; however, the presentation and disclosure of revenue has been enhanced. This change in accounting principle was adopted using the modified retrospective method as of January 1, 2019. Analysis of the various provisions of this standard resulted in no significant changes in the way WVC recognizes revenue; however, the presentation and disclosure of revenue has been enhanced.

#### 5. LIQUIDITY AND AVAILABILITY OF RESOURCES

WVC's cash flows have seasonal variations due to the timing of grants, contributions, program revenues, and vendor payments. WVC manages its liquidity to meet general expenditures, liabilities, and other obligations as they become due. Excess cash flows not needed for day-to-day operations are invested in various investments. WVC holds donor endowments that are restricted for specific purposes and, therefore, not available for general expenditure, except for amounts appropriated for general expenditure in line with donor restrictions.

The following reflects WVC's financial assets as of December 31, 2019, reduced by amounts not available for general operating expenditure within one year:

Total Assets	\$ 18,110,381
Less Amounts Not Available for General Operating Expenditure	
Prepaid Expenses	(157,047)
Pledges Receivable in Greater than One Year	(98,765)
Investment Designated for Endowment Fund	(2,000,000)
Property and Equipment, Net	(36,928)
Deposit	(19,406)
Total Financial Assets and Liquidity Resources Available Within One Year	\$ 15,798,235

## NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2019

#### 6. FINANCIAL RISK

WVC maintains its cash and certificates of deposits accounts in banks that are insured by the Federal Deposit Insurance Corporation (FDIC) up to the maximum amount allowed by law. While the amounts, at times, exceed the amount insured by federal agencies and, therefore, bear some risk, WVC has not experienced, nor does it anticipate, any loss of funds.

WVC invests in professionally managed portfolios that contain equity securities, mutual funds, corporate bonds, and alternative investments. Such investments are exposed to various risks such as interest rate, market and credit. Due to the level of risk associated with such investments and the level of uncertainty related to changes in the value of such investments, it is at least reasonably possible that changes in risks in the near term would materially affect investment balances and the amount reported in the financial statements.

#### 7. PROMISES TO GIVE

Promises to give, net of allowance for doubtful promises and discount to present value, at December 31, 2019, are summarized as follows:

Gross Promises to Give Expected to be	
Collected in Less than One Year	\$ 50,000
One to Five Years	 100,000
Total	150,000
Less Allowance for Uncollectible Promises	-
Discount to Present Value	 (1,235)
Net Promises to Give	\$ 148,765

#### 8. AFFILIATED ORGANIZATIONS

Affiliated foreign organizations are autonomous organizations in the Netherlands, Belgium, United Kingdom, and France that share some common board members. Due to their autonomy, these organizations' net assets, liabilities, revenues, and expenses are not reflected in the accompanying financial statements.

WVC charges a management fee to the affiliated foreign organizations for the accounting and other management functions WVC performs on the affiliate's behalf. The revenue is recorded in the statement of activities as affiliate management fees.

#### 9. Prepaid Expenses

Prepaid solicitation expenses represent costs incurred for appeals, which will be mailed subsequent to the date of the statement of financial position.

#### 10. INVESTMENTS AND FAIR VALUE MEASUREMENTS

WVC has categorized its financial instruments based on a three-level fair value hierarchy as follows:

*Level 1* - values are based on quoted prices for identical assets in active markets (examples include equity securities and mutual funds).

## NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2019

#### 10. INVESTMENTS AND FAIR VALUE MEASUREMENTS (CONTINUED)

*Level 2* - values are based on quoted prices for similar assets in active or inactive markets (examples include corporate bonds).

Level 3 - values are based on unobservable inputs to measure fair value to the extent that observable inputs are not available, thereby allowing for situations in which there is little, if any, market activity for the asset or liability at the measurement date. The fair value measurement objective is to determine an exit price from the perspective of a market participant that holds the asset or owes the liability. Therefore, unobservable inputs reflect WVC's judgment about the assumptions that market participants would use in pricing the asset or liability (including assumptions about risk). Unobservable inputs are developed based on the best information available in the circumstances, which might include WVC's own data (examples include certain private equity securities).

The preceding methods described may provide a fair value estimate that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although WVC believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

Management determines the fair value measurement valuation policies and procedures, including those for Level 3 recurring and nonrecurring measurements. WVC's Board of Directors assesses and approves these policies and procedures. At least annually, WVC's Board of Directors: (1) determines if the current valuation techniques used in fair value measurements are still appropriate, and (2) evaluates and adjusts the unobservable inputs used in the fair value measurements based on current market conditions and third-party information.

Fair values of assets measured on a recurring basis at December 31, 2019, are as follows:

	Fair Value	Level 1 Level 2 Inputs Inputs		Level 3 Inputs
Equity Securities	\$ 10,076,343	\$ 10,076,343	\$ -	\$ -
Mutual Funds	4,479,130	4,479,130	-	-
Corporate Bonds	1,177,084	-	1,177,084	-
Alternative Investments	1,052,529			1,052,529
Total	\$ 16,785,086	\$ 14,555,473	\$ 1,177,084	\$ 1,052,529

Assets measured at fair value on a recurring basis using significant unobservable inputs (Level 3) are as follows:

Beginning Balance, December 31, 2018	\$ -
Sales of Investments	-
Purchases of Investments	1,000,005
Total Net Unrealized Gain Included in Changes in Net Assets, in Investment	
Income, Attributable to Assets Held at Year End	52,524
Ending Balance, December 31, 2019	\$ 1,052,529

## NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2019

#### 10. INVESTMENTS AND FAIR VALUE MEASUREMENTS (CONTINUED)

WVC recognizes transfers into and out of levels within the fair value hierarchy at the end of the reporting period. There were no transfers between levels during the year ended December 31, 2019.

Investment return and its classification in the statement of activities for the year ended December 31, 2019, is as follows:

Interest and Dividends	\$ 444,891
Realized Gains on Investments	473,008
Unrealized Gains on Investments	2,419,002
Investments Fees	(78,495)
	\$ 3,258,406

#### 11. PROPERTY AND EQUIPMENT

Property and equipment at December 31, 2019, consisted of the following:

Leasehold Improvements	\$ 69,902
Furniture and Equipment	227,232
Total Property and Equipment Less Accumulated Depreciation	297,134 (260,206)
Property and Equipment, Net	\$ 36,928

#### 12. NET ASSETS WITH DONOR RESTRICTIONS

For the year ended December 31, 2019, the purposes and changes in amounts of net assets with donor restrictions were as follows:

	Beginning				Relea	ased from	Ending		
	Balance		Balance		Co	ntributions	Res	trictions	Balance
Donor-Restricted Endowment Fund	\$	2,000,000	\$	-	\$	-	\$ 2,000,000		
Gains (Losses) on Endowment		(156,081)		397,603		-	241,522		
Restricted for Time		200,000		-		(200,000)	-		
Sisters of Mary - Tanzania		-		730,791		(712,791)	18,000		
Sisters of Mary - Korea		-		4,000		(4,000)	-		
Sisters of Mary - Guatemala		-		4,500		-	4,500		
Sisters of Mary - Chalco, Mexico		10,825		321,333		(310,050)	22,108		
Sisters of Mary - Philippines				66,343		(66,343)	-		
	\$	2,054,744	\$	1,524,570	\$ (1	,293,184)	\$ 2,286,130		

#### 13. ENDOWMENT

WVC's endowment consists of a single gift established as a donor-restricted endowment fund. Net assets associated with this endowment fund are classified and reported based on the existence of donor-imposed restrictions.

### NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2019

#### 13. ENDOWMENT (CONTINUED)

#### **Investment Policy**

WVC invests the endowment with the objective of prudently managing the investments to protect the principal from decrease in actual terms. Recognizing the impact of inflation, the asset portfolio manager shall make every effort to protect the purchasing power of these assets. The general philosophy for the management of these funds is to maximize returns while minimizing risk.

Investment return earned by the endowment fund is recorded as increase or decrease to net assets without donor restrictions. Investment income is allocated to the endowment fund proportionally to the investments as a whole.

#### Interpretation of Relevant Law

The Board of WVC, has interpreted the Maryland Uniform Prudent Management of Institutional Funds Act (MUPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment fund absent explicit donor stipulations to the contrary. As a result of this interpretation, WVC classifies as net assets with permanent donor restrictions: (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in net assets with permanent donor restrictions is classified as net assets with temporary donor restrictions until those amounts are appropriated for expenditure by WVC, in a manner consistent with the standard of prudence prescribed by MUPMIFA.

In accordance with MUPMIFA, WVC considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- (1) The long- and short-term needs of WVC in carrying out its purpose
- (2) WVC's present and anticipated financial requirements
- (3) Expected total return on investments
- (4) Price level trends
- (5) General economic conditions

Endowment net asset composition by type of fund as of December 31, 2019, was as follows:

	Without Dono	With Donor Restrictions						
	Restrictions		Temporary		In Perpetuity		Tota1	
Donor-Restricted Endowment Fund	\$	_	\$	241,522	\$	2,000,000	\$	2,241,522

### NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2019

#### 13. ENDOWMENT (CONTINUED)

#### Interpretation of Relevant Law (Continued)

Changes in endowment net assets for the year ended December 31, 2019, were as follows:

	Withou	ıt Donor	With Donor Restrictions					
	Restrictions		Temporary		Permanent		Total	
Endowment Net Assets,								
Beginning of Year	\$	-	\$	(156,081)	\$	2,000,000	\$	1,843,919
Investment Gain		-		397,603		-		397,603
Contributions		-		-		-		-
Appropriation of Endowment Assets								
for Expenditure				-				
Endowment Net Assets, End of Year	\$		\$	241,522	\$	2,000,000	\$	2,241,522

#### 14. RETIREMENT PLAN

Asian Relief, Inc. d/b/a World Villages for Children maintains a tax-deferred annuity [Section 403(b)] plan for its employees. All employees are eligible to participate in the Plan provided that the various stipulations have been met, in regard to age and length of service, employee contributions are eligible for employer matching and discretionary contributions in accordance with stated vesting policies.

For the year ended December 31, 2019, WVC contributed \$13,081 to the Plan.

#### 15. RETIREE OBLIGATIONS

In addition to the above qualified plan, WVC maintains a second, non-qualified, non-funded plan that provides monthly payments to a retired employee. The monthly benefit is determined by a formula that includes salary history, length of service, and benefits under the qualified plan. This benefit for the retiree is unfunded and the benefits will be adjusted each year in accordance with the adjustments made by the United States Social Security Administration.

The assets of WVC are used to pay the benefits of an eligible retiree. Benefits paid to the retiree were \$62,350 for the year ended December 31, 2019. As of the measurement date, December 31, 2019, the retirement plan had an unfunded liability of \$664,865. The liability decreased from the prior year by \$10,406 primarily due to the net effect of payments made during 2019, minor changes in the projected benefits to be paid in the future, and a change in the life expectancy of the retiree.

Amounts recognized in the statement of activities consisted of:

Net Periodic Pension Cost - Retirement Benefits \$ 29,714

The following weighted-average assumptions are used in accounting for the Plan:

Discount Rate

3.04%
Rate of Compensation Change (Active Participant)

1.60%

The assumptions for life expectancy and discount rates were determined based on the IRS tables.

## NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2019

#### 15. RETIREE OBLIGATIONS (CONTINUED)

Compensation and insurance benefits expected to be paid in future fiscal years are as follows:

For the Years Ending December 31,

2020	\$ 62,350
2021	63,347
2022	64,361
2023	65,391
2024	66,437
Thereafter	 471,045
Total Amounts Owed	792,931
Less Amount Representing Interest	 (128,066)
Net	\$ 664,865

#### 16. JOINT COST ALLOCATION

The direct mail solicitations of WVC have two distinct purposes:

- Information services to promote and educate its donors and potential donors of the socioeconomic plight of the poor, handicapped, sick and homeless children and adults in Korea, the Philippines, Mexico, Guatemala, Brazil, Tanzania, and Honduras.
- Fundraising to raise funds to carry out the mission of WVC, and to fund overhead costs.

The joint costs for the year ended December 31, 2019, amounted to \$912,263, of which \$435,985 was charged to program services and \$476,278 was charged to fundraising and donor development for the year ended December 31, 2019, respectively.

#### 17. COMMITMENTS

In 2015, WVC entered into a seventy-five month lease for office space in Annapolis, Maryland, effective August 1, 2015. The lease contains provisions to increase base monthly rent by approximately 3% annually.

Total rent expense for the year ended December 31, 2019, was \$256,053.

The minimum rental commitments under the above operating lease at December 31, 2019, is as follows:

For the Years Ending December 31,

2020	\$ 279,100
2021	238,732
Total Future Minimum Lease Payments	\$ 517,832

#### 18. Subsequent Events

The spread of COVID-19 (coronavirus disease) has had a disruptive impact on the daily life and operations of individuals, nonprofits, and companies around the world. There is uncertainty

### NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2019

#### 18. Subsequent Events (Continued)

about financial and economic impacts in all sectors of the economy. The financial markets have experienced significant volatility, and this may continue for an extended period of time. In light of these circumstances, management continues to assess how best to adapt to changed circumstances.

WVC has received a Small Business Administration (SBA) loan under the Paycheck Protection Program (PPP) in the amount of \$127,300. PPP provides cash-flow assistance through 100% federally guaranteed loans to eligible recipients to maintain payroll during the COVID-19 public health emergency and cover certain other expenses. If WVC maintains its workforce and meets certain requirements, up to 100% of the loan may be forgiven by the SBA. No more than 40% of the forgiven amount may be for non-payroll costs. Loans under PPP have an interest rate of 1% and may negotiate to a five-year maturity date, if not forgiven.

WVC has evaluated subsequent events through December 21, 2020, which is the date the financial statements were available to be issued.